“NALCAB’s Pete Garcia Fellowship assisted HEDC’s young staff in sustaining and growing our micro loan capital program. Thanks to NALCAB, we also became a certified CDFI.”

Pedro Zamora, Executive Director
Hispanic Economic Development Corporation

“NALCAB shows great interest in its members and provides the needed tools for each organization to be successful.”

Maria D. Rodriguez, Executive Director
Rural Community Development Resources

“NALCAB’s national profile and their success of putting organizations together to compete for national funding is incomparable.”

Estela Ortega, Executive Director
El Centro de la Raza

“It’s a powerful network of like-minded organizations and we’re happy to be able to guide others who look to La Cocina as a model for food business incubation.”

Leticia Landa, Deputy Director
La Cocina
Dear Future Member,

Despite ongoing attacks on Latino communities, both rhetorical and physical, we know that the Latino community is a powerful and positive element of our nation’s past, present and future. The future competitiveness of our economy relies, in significant part, on the hard work, the entrepreneurship and the leadership of Latinos.

In this context, I am reminded of the strength of the collaborations within our network to build assets in Latino families, communities and organizations. Together, we are advancing economic mobility for Latinos and thereby strengthening our country as a whole. NALCAB is proud to represent and serve our members in the following ways:

- **Advancing a Domestic Economic Policy Agenda that Invests in Latinos and Immigrants** – NALCAB Team members are advocating on Capitol Hill, in federal agencies, at the Federal Reserve and in cities across the country for policies that strengthen our nation’s economy by making asset building and economic mobility possible for low- and moderate-income people.

- **Building the Capacity of Non-profit Member Organizations** – We are strengthening our member organizations through grant making and technical assistance, peer connections and by opening access to research and other resources.

- **Assisting Cities and States to Invest Equitably in Community and Economic Development** – Through federal contracts, NALCAB is providing guidance and support to cities, states and local non-profits, in both urban and rural settings, on how to increase the effective and efficient use of federal housing and community development funding.

- **Preparing Next Generation Latino Leaders and Training Practitioners** – Through the NALCAB National Training and the Pete Garcia Community Economic Development Fellowship, NALCAB is investing in the people who build assets in our communities.

- **Social Impact Investing** – NALCAB established the NALCAB Catalyst Fund, a social investment fund that creates and preserves affordable housing in neighborhoods with access to jobs, quality education and health care resources. NALCAB is also engaged in intermediary lending to support local small business lenders in our network.

As a national voice for community and economic development organizations, NALCAB and its members play a key role in building wealth in some of the nation’s poorest Latino communities. To date, NALCAB has secured over $300 million in public and private funds on behalf of its community and economic development members nationwide. Your support as a new member means that we can continue to play an active and vital role in developing our communities across the U.S.

We look forward to welcoming you to the NALCAB Familia.

JUNTOS SOMOS MAS -

Noel Poyo, Executive Director
The National Association for Latino Community Asset Builders (NALCAB) represents and serves a geographically and ethnically diverse group of more than 120 non-profit community development and asset building organizations that are anchor institutions in our nation’s Latino communities.

Our mission is to build assets for Latino families, communities and organizations. NALCAB’s work advances economic mobility for low to moderate-income individuals.

NALCAB pursues its mission by supporting its members with grants and other investments as well as by providing technical assistance in three program areas: equitable neighborhood development, small business investment and family financial capability. In close alignment with its core programmatic activities, NALCAB also operates a fellowship to invest in next-generation leadership within its Network, and hosts a national conference and national training.
NALCAB is the nation’s leading provider of culturally-relevant training, technical assistance, and Latino leadership development. We facilitate peer learning and connections to ensure that best practices can be replicated across the NALCAB Network. In addition, members have scholarship opportunities and reduced rates to attend our national conference and national training.

NALCAB works as a catalyst and connector with local organizations on specific projects or programs to support impactful change. We continuously seek to draw organizations together into operational partnerships that provide opportunities for scaled impact beyond what any one organization could achieve. As a result, we have been a catalyst for more than $300 million in investment in Latino communities.

NALCAB enhances the asset building work of its members, including affordable housing development, small business support, small business/microlending, neighborhood revitalization and redevelopment, and financial capability. NALCAB has successfully developed collaborative approaches to leveraging capital to support our network. As a result of increasing access to grants, over 40 non-profit organizations have received more than $3.5 million in grants in the past ten years.

NALCAB is the nation’s leading provider of culturally-relevant training, technical assistance, and Latino leadership development. We facilitate peer learning and connections to ensure that best practices can be replicated across the NALCAB Network. In addition, members have scholarship opportunities and reduced rates to attend our national conference and national training.

NALCAB serves as a strong voice for Latino communities at the local, state, and federal level. NALCAB continues to challenge private foundations and policymakers to invest more robustly and equitably across the nation. We communicate timely information on pressing issues facing our communities through action alerts and weekly policy newsletters.
Membership is open to those organizations that identify with NALCAB’s mission and core values. We welcome you to join the NALCAB Network if you seek to benefit from the variety of services we provide. Our core values are:

**COLLABORATION**
We recognize that by operating in strategic collaboration, we can achieve more. NALCAB seeks to organize and support operational consortia among our membership and to approach issues of national importance as a part of diverse, practitioner-driven coalitions.

**FAMILIA**
We honor family and see our mission in the faces and futures of the children in our communities. This value also reflects our approach to building trust with and among our member organizations.

**INTEGRITY**
We believe in fairness and building trust through transparency, accountability and a high level of performance.

**INNOVATION**
We seek to challenge traditional structures and methods that fail to open access and provide value for predominately Latino communities. This requires that NALCAB, along with its members, present innovative and viable alternatives.

**CULTURAL COMPETENCE**
We interact respectfully and effectively with people of all cultures, while ensuring that we communicate in a culturally relevant manner in English and other languages.

**MEMBERSHIP DUES**

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<thead>
<tr>
<th>Annual Operating Budget</th>
<th>Annual Amount</th>
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<td>Below $250,000</td>
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<td>Leadership Level</td>
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</table>

*Membership is for a 12-month period from receipt of payment.

Please direct all membership questions to:
Jessica Mueller, Projects Coordinator
membership@nalcab.org
210-399-4541
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